

The Luxembourg American Chamber of Commerce in New York, in partnership with the Chambre de Commerce Luxembourg (CC) and the American Chamber of Commerce in Luxembourg (AmCham) is happy to invite you to a two-day conference in Luxembourg.



### What will be discussed?

- Business Development in the United States
- Corporate and commercial law considerations to US operations US corporate lawyer
- Tax law; the pitfalls and opportunities to look out for EU/US tax lawyer
- Import/Export implementation strategies
- Visa options for US operation launches



### Who will attend?

- Local Companies looking to develop their business into the US
- START-UPs
- Consultants and Professionals (lawyers, accountants, advisors)



### Why attend?

- Learn about the Potential and Rules of the US Market
- Obtain Information on how to do business in the US
- Meet US Partners that can assist you with your US soft landing
- Get professional answers to your questions

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# CargoTrans

CEO

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#### Speaker Bio

**NUNZIO DE FILIPPIS,** a US Licensed Customs Broker (LCB), is the CEO and part of the second generation of family leaders at CargoTrans, Inc. He started playing with boxes at age 2 and working with them at age 12! Over the course of his lifelong training and career, he has worked in almost every aspect of logistics – from picking orders to picking ERP systems. Today, Nunzio is a Supply Chain Strategist who partners with businesses and people to grow their brands by taking the hassle out of shipping. After spending over a decade working in Operations and Business Development with multimillion-dollar brands and startups, Nunzio understands that truly connecting with the hard-working people you're trying to help and communicate your understanding to them is what wins - NOT mastering the spot rate of the week.

Nunzio has landed coverage in print and been presented with the Family Business and Future50 awards from SmartCEO. Nunzio's commitment to his company core values; Team, Trust, Transform (continuous learning) and LOVE - have brought him and CargoTrans much success.

#### **Company Description**

CargoTrans, Inc. was established in 1989 and is one of the leading providers of Customs Brokerage, Freight Forwarding and 3PL services. The company facilitates trade and industry in the global exchange of goods, as its mission is much more than getting freight from one point to another: Whether land, air or ocean, CargoTrans, Inc. has the knowledge and capabilities to reach every corner of the world.

Providing clients with logistic solutions at a competitive price, Nunzio De Filippis team is committed to setting new standards of excellence, ensuring freight deadlines, schedules, and documentation requirements are met. Its comprehensive doorto-door service for consignments of any size is matched by expert knowledge in cargo handling and international shipping policies. As a global leader, CargoTrans, Inc. is thus dedicated to successfully navigate its customers through the complex framework of trade agreements, compliance issues, and the heightened security concerns of a globalized trade environment.





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#### Speaker Bio

**STEVE MAGGI** was born in Argentina and raised in New York City, studied broadcast journalism and history at UNC-Chapel Hill and then law at Georgetown University. A US immigration and consular law attorney with over fifteen years of experience, Steve founded SMA Law Firm with the mission of helping foreign nationals achieve their unique version of the American Dream.

Under his direction, SMA provides comprehensive US immigration and consular law services, including assisting US businesses sponsoring foreign nationals for employment, entrepreneurs establishing US start-ups, foreign companies expanding operations to the US, and family-based petitions and humanitarian cases. On the consular side, Steve has represented clients at over 70 U.S. embassies and consulates in their visa and waiver application processes and has processed hundreds of E-2 Treaty Investor visas.

Outside of law, Steve has several passions: sports, singing and charity work. A former semi-pro basketball player and amateur distance runner, Steve is a singer, including a stint with the Florida Philharmonic. Mr. Maggi also spent nine years working with orphans in central Ghana, and recently founded Correr Por Venezuela/Run For Venezuela with his fiancée, to raise money for needy children and families in Venezuela through athletic event participation.

#### **Company Description**

SMA is a specialized US immigration and consular law boutique firm based in New York. After several years working in international corporate and finance practice, Steve Maggi, Esq. started SMA Law Firm in Buenos Aires with a special focus on US immigration and consular law. In 2011, he set up the New York office of SMA to maximize its ability to help individuals and companies realize their American Dream.

As an award-winning company, SMA assists foreign companies with the implementation of their activities in the United States: By sending management and specialized personnel Steve Maggi and his team provide their clients with personalized and efficient immigration strategies. In addition, SMA works with franchises and service-oriented businesses to create investment opportunities and assist foreign nationals with investor visas and EB-5 green cards. His vast experience in Argentina and New York makes Steve Maggi a primary actor of US consular and immigration law.





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#### Speaker Bio

MARK VAN DER LINDEN is an all-round tax lawyer with 25 years of experience in the global tax arena, 18 of which were spent living and working in the USA. His main focus is assisting multinationals in establishing and structuring their global operations within the framework and limitations of the US tax codes. Mark is very fluent in 'crossing the bridges' between the US, Dutch, Belgian and a vast amount of foreign tax systems. He operates in the niche market of the interactions of the tax systems and is very familiar with the pitfalls and opportunities that arise. As such he was able to avoid tax problems for his clients and provide them with significant tax savings at the same time Fluent in Dutch, German and English, he is registered with the Dutch Order of Tax Consultants and as a Foreign Legal Consultant with the NY State Bar.

#### **Company Description**

With representation in over 100 countries, WTS Global has already grown to a leadership position as a global tax practice offering the full range of tax services and aspires to become the preeminent non-audit tax practice worldwide. WTS Global deliberately refrains from conducting annual audits in order to avoid any conflicts of interest and to be the long- term trusted advisor for its international clients. Clients of WTS Global include multinational companies, international mid-size companies as well as private clients and family offices. They are strong local players in their home market who are united by the ambition of building a truly global practice that develops the tax leaders of the future and anticipates the new digital tax world.

WTS Global effectively combines senior tax expertise from different cultures and backgrounds and offers world-class skills in advisory, in-house, regulatory and digital, coupled with the ability to think like experienced business people in a constantly changing world.



Anne Wolfson, PLLC Attorney at Law

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#### Speaker Bio

**ANNE WOLFSON** is a business lawyer and counselor in New York with experience in financial regulation and technology, including the use and ownership of technology, data and intellectual property, both domestically and internationally. As the current or former general counsel to several growing tech companies, she is familiar with the range of legal issues that SMEs encounter on a daily basis, and provides counsel on how to avoid or address those risks sensibly. Having advised growing European companies for many years, Anne understands the new risks and challenges facing them when they enter the US market.

Clients include technology companies of all stripes, food and consumer goods companies, creatives and manufacturers. As a former programmer, she is familiar with the operations and management issues uniquely affecting growing tech companies. Her international experience includes managing multijurisdictional litigation, negotiating cross-border transactions, and advising clients on global privacy matters.

She speaks regularly to diverse groups regarding issues of interest to entrepreneurs, business founders and owners, and works with not-for-profit and educational organizations that advise and support these new entities.

#### **Company Description**

Anne Wolfson, PLLC is a New York-based boutique corporate law firm focusing on the overall legal needs of growing SMEs. Working with teams of colleagues, AWPLLC organizes and harmonizes the advice of multi-disciplinary professionals to identify and collaborate on the best and most practical approaches to solving day-to-day concerns arising in the lives of most companies.

With a background in legal studies and programming, Anne Wolfson specialized in the identification of legal obstacles and general business advice to a variety of SMEs in service and manufacturing sectors, focusing on operational risks and personalized preventive strategies. Anne's experience in government, law firms, and the private sector make her an outstanding legal actor whose wide-ranging expertise is further corroborated by her involvement in a financial services selfregulatory organization with a major role in the US payments system.